2018 FIRE CHIEFS LEADERSHIP SEMINAR

Wednesday
Wednesday, December 12

REGISTRATION OPEN
8:30 a.m. – 6:00 p.m.

OPENING GENERAL SESSION
9:30 – 10:15 a.m.

Welcoming Remarks
Opening Keynote Session
Start the morning with former League President and current San Francisco Treasurer José Cisneros, who will provide an update on the hottest topics in California municipal finance.

Legal and Elections Update
10:30 – 11:45 a.m.
Leading experts will review the latest major developments in California city revenues, spending and financing: important changes, significant challenges, and new opportunities. Learn about legal developments in taxes, fees, Proposition 218, Proposition 26, new laws, and the underlying issues for your agency’s finances.

Networking Luncheon & Visit with Sponsors
11:45 a.m. – 1:00 p.m.
Attendees will be treated to a networking lunch. Afterwards, stop by some of the vendors near your session room and visit with our conference sponsors.

Legislative and Budget Update
1:00 – 2:15 p.m.
Get the latest on state legislation affecting city finances including homeless funding, housing, transportation, wildfires, pensions, cannabis, and sales taxes. Learn about the state’s financial condition and budget and the implications for your city.

Break & Visit with Sponsors
2:15 – 2:30 p.m.

Save The Date:
2019 ANNUAL CONFERENCE & EXPO
October 16–18, 2019
Long Beach Convention Center

For speaker information, go to www.cacities.org/MuniFinanceEd

**Sessions are subject to change**
Wednesday, December 12

CONCURRENT BREAKOUT SESSIONS
2:30 – 3:45 p.m.

Local Government Reserve Policy
An essential element of fiscal sustainability is having robust financial reserves. GFOA’s Best Practice on general fund reserves recommends, at a minimum, that general-purpose governments, regardless of size, maintain unrestricted fund balance in their general fund of no less than two months of regular general fund operating revenues or regular general fund operating expenditures (i.e., reserves equal to about 16 percent of revenues). However, each community faces its own unique set of risk factors. How can communities tailor their reserve policy to their unique circumstances? What is the right reserve level for your community? How do you communicate the importance of prudent reserve policy to elected officials and the community?

Upgrading Financial Software: Challenges, Opportunities, and Lessons Learned
How old is your financial software? Thinking of stepping into the 21st century and upgrading your finance/accounting/payroll system? Want a chance to learn from someone who has been there/done that? This is your chance to learn valuable lessons from someone currently in the process of upgrading their financial software. Hear tales from the trenches about do’s and don’ts when considering this important, complex and challenging project.

Break & Visit with Sponsors
3:45 – 4:00 p.m.

Economic Outlook with Dr. Peter Rupert
4:00 – 5:15 p.m.
Dr. Rupert is back with his popular economic outlook presentation.

Joint Networking Reception with the City Clerks & Fire Chiefs
5:30 – 6:30 p.m.
After a full day of education, relax and enjoy some light hors d’oeuvres and refreshments while networking with your colleagues. This will be a joint reception with attendees of the City Clerks New Law & Elections Seminar and the Fire Chiefs Leadership Seminar.

For speaker information, go to www.cacities.org/MuniFinanceEd

**Sessions are subject to change**
Thursday, December 13

**Networking Breakfast**  
7:45 – 8:45 a.m.

**GENERAL SESSION**  
9:00 – 10:15 a.m.

**Labor Negotiations Update for 2018**  
A recent Supreme Court decision and potential state legislative actions have brought public sector bargaining to the forefront of the public policy debate. As local governments grapple with runaway personnel costs driven by pension and medical, the “economics” behind labor negotiations has become more important. This session will provide an update on the status of labor negotiations from a financial viewpoint and provide an overview of potential expectations for increased union activity. Along the way, we’ll discuss total compensation surveys, benefits cost pressures, consumer prices, and more as effective tools for decision-makers in this new paradigm.
CONCURRENT BREAKOUT SESSIONS
10:30 – 11:45 a.m.

Payroll Compliance & the Fair Labor Standards Act Post Flores
FLSA Regular Rate of Pay compliance is complicated and critical for public agencies. Payroll system limitations often increase the complexity toward compliance. This session will identify calculation methods to incorporate a variety of items of compensation (such as Cash-in-Lieu) into the overtime rate; provide an explanation of dual calculation methodology for FLSA vs. MOU/Contract overtime payments; and offer suggestions for an action plan to protect your agency from FLSA liability or reduce the liability moving forward through strategies negotiated at the collective bargaining table.

Finance Department Tune-Up: Benefits of a Comprehensive Assessment
This session will present the benefits of a comprehensive review of an agency’s finance department. Discover how poor administrative and financial practices evolve over time and the consequences of maintaining poor practices. Understand how an assessment is conducted for maximum effectiveness. Examples of the types of findings and recommendations that can significantly improve the performance of an agency’s finance classifications, policies, procedures, systems, resource allocation and reporting will be reviewed. Walk away motivated to look at the operations of your finance department with an appreciation for the considerable benefits that can be derived from a comprehensive review.

Networking Lunch
12:00 – 1:00 p.m.
Network with colleagues and enjoy lunch in the atrium of the Hyatt.

It Cuts Both Ways: A Pensions Update
1:10 – 2:25 p.m.
As 2018 draws to a close, we will hear from experts regarding the state’s certain (and uncertain) developments around the current pension climate.

CLOSING KEYNOTE:
2:40 – 4:00 p.m.
Sales Tax Tell-All with Nick Maduros
With so many recent actions that affect local agencies and their finances, discover what the Department of Tax and Fee Administration is doing, and what this means for your city. This informative and lively closing discussion with Director Nick Maduros is a must attend event.

Adjourn | 4:00 p.m.
GENERAL INFORMATION

CANCELLATIONS
Refunds of rate paid, minus $75 processing charge, will be made for cancellations submitted in writing to mdunn@cacities.org and received by Monday, November 19. There are no refunds for cancellations after this date. Substitutions can be made onsite.

If you require special accommodations related to facility access, transportation, communication and/or dietary requests, please contact our Conference Registrar at mdunn@cacities.org by Monday, November 19.

HOTEL INFORMATION & RESERVATIONS
Hotel reservation changes, date modifications, early check-out, or cancellations made prior to Monday, November 19, must be done through the online reservation link you received when registering for the conference. Use your confirmation/acknowledgment number to access your reservation to make changes. Once the November 19 deadline has passed, please contact the hotel directly with any changes or cancellations. Please note that hotel cancellations after the housing deadline has passed may incur a financial penalty or a minimum one-night room charge or attrition fees.

Hyatt Regency San Francisco, Embarcadero
5 Embarcadero Center, San Francisco, CA 94111
Hotel Rate (per night): $199 – (plus taxes and fees)
Self-Parking: $28 per day with no in/out privileges (subject to change without notice)

*Please DO NOT book outside of the League hotel block. This will cause an increase in event costs, liabilities and higher registration rates.

PLEASE NOTE: The information you provide to the League when registering for a League conference or meeting may be shared with the conference or meeting hotel(s). The hotel(s) will also share with the League the information you provide to the hotel(s) when you make your hotel reservation for the conference or meeting. The information shared between the League and the hotel(s) will be limited to your first name, last name and dates/length of stay in the hotel.
Join us for the 2018 Municipal Finance Institute
For speaker information, go to www.cacities.org/MuniFinanceEd