Registration Open
8:30 a.m. – 6:00 p.m. | Grand Ballroom Foyer, Street Level

OPENING GENERAL SESSION
9:30 – 10:20 a.m. | Bayview B, Bay Level
Department Presidents Welcome
Opening Keynote Session
Start the morning with former League President and current San Francisco Treasurer José Cisneros, who will provide an update on the hottest topics in California municipal finance.
MODERATOR: Andrew Murrell, Finance Manager, San Francisco Department of Public Health
SPEAKER: Jose Cisneros, Treasurer, San Francisco

Legal and Elections Update
10:30 – 11:45 a.m. | Bayview B, Bay Level
Leading experts will review the latest major developments in California city revenues, spending and financing: important changes, significant challenges, and new opportunities. Learn about legal developments in taxes, fees, Proposition 218, Proposition 26, new laws, and the underlying issues for your agency’s finances.
MODERATOR AND SPEAKER: Michael Coleman, League Fiscal Policy Advisor, CaliforniaCityFinance.com
SPEAKER: Michael Colantuono, Managing Shareholder, Colantuono, Highsmith & Whatley, PC

Networking Luncheon & Visit with Sponsors
11:45 a.m. – 1:00 p.m. | Bayview B, Bay Level
Attendees will be treated to a networking lunch. Afterwards, stop by some of the vendors near your session room and visit with our conference sponsors.

Legislative and Budget Update
1:00 – 2:15 p.m. | Bayview B, Bay Level
Get the latest on state legislation affecting city finances including homeless funding, housing, transportation, wildfires, pensions, cannabis, and sales taxes. Learn about the state’s financial condition and budget and the implications for your city.
MODERATOR AND SPEAKER: Michael Coleman, League Fiscal Policy Advisor, CaliforniaCityFinance.com
SPEAKER: Dan Carrigg, Deputy Executive Director, Legislative Director, League of California Cities

Break & Visit with Sponsors
2:15 – 2:30 p.m.
Concurrent Sessions
2:30 – 3:45 p.m.

Local Government Reserve Policy
Bayview B, Bay Level
An essential element of fiscal sustainability is having robust financial reserves. GFOA’s Best Practice on general fund reserves recommends, at a minimum, that general-purpose governments, regardless of size, maintain unrestricted fund balance in their general fund of no less than two months of regular general fund operating revenues or regular general fund operating expenditures (i.e., reserves equal to about 16 percent of revenues). However, each community faces its own unique set of risk factors. How can communities tailor their reserve policy to their unique circumstances? What is the right reserve level for your community? How do you communicate the importance of prudent reserve policy to elected officials and the community?

MODERATOR AND SPEAKER: Andrew Murrell, Finance Manager, San Francisco Department of Public Health
SPEAKERS: Michelle Allersma, Budget & Analysis Division Director, Controller’s Office, City & County of San Francisco
Shayne Kavanagh, Senior Manager - Research, GFOA
Tim Kirby, Director of Finance, Sunnyvale

Upgrading Financial Software: Challenges, Opportunities, and Lessons Learned
Bayview A, Bay Level
How old is your financial software? Thinking of stepping into the 21st century and upgrading your finance/accounting/payroll system? Want a chance to learn from someone who has been there/done that? This is your chance to learn valuable lessons from someone currently in the process of upgrading their financial software. Hear tales from the trenches about do’s and don’ts when considering this important, complex and challenging project.

SPEAKERS: Michael Solorza, Director of Administrative Services, Pico Rivera
Jack Wood, Controller’s Office - Chief Systems Officer, City & County of San Francisco

Break & Visit with Sponsors
3:45 – 4:00 p.m.

Economic Outlook with Dr. Peter Rupert
4:00 – 5:15 p.m. | Bayview B, Bay Level
Dr. Rupert is back with his popular economic outlook presentation. As the economy continues its almost ten year expansion, people have begun to ask, “How long can it last?” Are there signs of imminent collapse? What will happen to international trade with the newly imposed tariffs? Will the increase in minimum wages provide some relief to lower income workers? The Professor will provide insights into these and other questions during a lively discussion.

Joint Networking Reception with the City Clerks & Fire Chiefs
5:30 – 6:30 p.m. | Upper & Lower Atrium, Atrium Lobby Level
After a full day of education, relax and enjoy some light hors d’oeuvres and refreshments while networking with your colleagues. This will be a joint reception with attendees of the City Clerks New Law & Elections Seminar and the Fire Chiefs Leadership Seminar.
Moderator and Speaker: Jonathan Holtzman, Partner, Renne Public Law Group

Speakers: Stuart Schillinger, Administrative Services Director/Deputy City Manager, Brisbane

Concurrent Sessions
10:30 – 11:45 a.m.

Payroll Compliance & the Fair Labor Standards Act Post Flores
Bayview B, Bay Level

FLSA Regular Rate of Pay compliance is complicated and critical for public agencies. Payroll system limitations often increase the complexity toward compliance. This session will identify calculation methods to incorporate a variety of items of compensation (such as Cash-in-Lieu) into the overtime rate; provide an explanation of dual calculation methodology for FLSA vs. MOU/Contract overtime payments; and offer suggestions for an action plan to protect your agency from FLSA liability or reduce the liability moving forward through strategies negotiated at the collective bargaining table.

Speakers: Richard Bolanos, Partner, Liebert Cassidy Whitmore
Nicholas Briscoe, Chief Economist, Briscoe Economics Group, Inc.
**Finance Department Tune-Up: Benefits of a Comprehensive Assessment**

*Bayview Foyer B; Bay Level*

This session will present the benefits of a comprehensive review of an agency’s finance department. Discover how poor administrative and financial practices evolve over time and the consequences of maintaining poor practices. Understand how an assessment is conducted for maximum effectiveness. Examples of the types of findings and recommendations that can significantly improve the performance of an agency’s finance classifications, policies, procedures, systems, resource allocation and reporting will be reviewed. Walk away motivated to look at the operations of your finance department with an appreciation for the considerable benefits that can be derived from a comprehensive review.

**SPEAKER:** Mark Moses, Director of Finance Services, Regional Government Services

---

**Networking Lunch**

12:00 – 1:00 p.m. | *Upper Atrium, Atrium Lobby Level*

Network with colleagues and enjoy lunch in the atrium of the Hyatt.

---

**It Cuts Both Ways: A Pensions Update**

1:10 – 2:25 p.m. | *Bayview B, Bay Level*

As 2018 draws to a close, we will hear from experts regarding the state’s certain (and uncertain) developments around the current pension climate.

**MODERATOR AND SPEAKER:** Leyne Milstein, Assistant City Manager, Sacramento

**SPEAKERS:**
- Marcie Frost, CEO, CalPERS
- Dane Hutchings, Legislative Representative, League of California Cities
- Sara Lamin, Council Member, Hayward

---

**Closing Keynote**

2:40 – 4:00 p.m. | *Bayview B, Bay Level*

**Sales Tax Tell-All with Nick Maduro**

With so many recent actions that affect local agencies and their finances, discover what the Department of Tax and Fee Administration is doing, and what this means for your city. This informative and lively closing discussion with Director Nick Maduro is a must attend event.

**MODERATOR:** Andrew Murrell, Finance Manager, San Francisco Department of Public Health

**SPEAKER:** Nick Maduro, Director, California Department of Tax & Fee Administration

**Adjourn** | 4:00 p.m.

---

Save The Date:

**2019 Annual Conference & Expo**

October 16–18, 2019

Long Beach Convention Center
Thank You Sponsors!

2018 Municipal Finance Institute

December 12–13, 2018
Hyatt Regency San Francisco
www.cacities.org